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China ZhengTong Auto Services Holdings Limited

中國正通汽車服務控股有限公司

(Incorporated under the laws of the Cayman Islands with limited liability)

(Stock Code: 1728)

ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2014

- Turnover increased by approximately 11.4% to approximately RMB15,609 million over the same period last year
- Gross profit increased by approximately 12.9% to approximately RMB1,467 million over the same period last year
- Profit attributable to equity holders increased by approximately 7.3% to approximately RMB499 million over the same period last year
- Basic earnings per share increased by approximately 7.6% to RMB22.6 cents per share over the same period last year

The board of directors (the "Board") of China ZhengTong Auto Services Holdings Limited 中國正通汽車服務控股有限公司 (the "Company" or "We") is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (collectively, the "Group") for the six months ended 30 June 2014 together with the comparative figures for the corresponding period in 2013 as set out below.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended 30 June 2014 – unaudited (Expressed in RMB'000)

	Note	Six months end 2014	ded 30 June 2013
Turnover	4	15,609,267	14,010,012
Cost of sales		(14,142,575)	(12,710,636)
Gross profit		1,466,692	1,299,376
Other revenue	5 5	214,897	139,125
Other net income	5	37,190	18,969
Selling and distribution expenses		(401,328)	(315,642)
Administrative expenses		(376,287)	(280,029)
Profit from operations		941,164	861,799
Finance costs	6(a)	(226,005)	(208,025)
Share of profit of a joint venture		12,638	7,894
Profit before taxation	6	727,797	661,668
Income tax	7	(219,271)	(188,057)
Profit for the period		508,526	473,611
Attributable to:			
Equity shareholders of the Company		499,328	465,164
Non-controlling interests		9,198	8,447
Profit for the period		508,526	473,611
Earnings per share	8	22.6	21.0
- Basic (RMB cents)		22.6	21.0
- Diluted (RMB cents)		22.6	21.0

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 June 2014 – unaudited (Expressed in RMB'000)

	Six months ended 30 Ju			
	Note	2014	2013	
Profit for the period		508,526	473,611	
Other comprehensive income for the period: Item that may be reclassified subsequently to profit or loss: Exchange difference on translation of: – financial statements of overseas subsidiaries		2,014	(2,547)	
Other comprehensive income for the period		2,014	(2,547)	
Total comprehensive income for the period		510,540	471,064	
Attributable to: Equity shareholders of the Company Non-controlling interests		501,342 9,198	462,617 8,447	
Total comprehensive income for the period		510,540	471,064	

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2014 – unaudited (Expressed in RMB'000)

	Note	At 30 June 2014	At 31 December 2013
Non-current assets			
Property, plant and equipment		2,582,596	2,283,436
Lease prepayments		418,803	416,381
Intangible assets		3,924,805	3,974,260
Goodwill		1,926,551	1,926,551
Interest in a joint venture		175,340	162,702
Interest in an associate		3,200	3,200
Deferred tax assets		60,428	36,270
		9,091,723	8,802,800
Current assets			
Inventories	10	3,245,308	2,528,302
Trade and other receivables	11	5,071,869	4,770,851
Pledged bank deposits	12	1,516,352	1,527,283
Time deposits		18,458	18,291
Cash and cash equivalents	13	715,933	1,468,264
		10,567,920	10,312,991
Current liabilities			
Loans and borrowings	14	3,350,374	2,941,676
Trade and other payables	15	4,343,694	4,628,256
Income tax payables		703,248	635,535
		8,397,316	8,205,467
Net current assets		2,170,604	2,107,524
Total assets less current liabilities		11,262,327	10,910,324

	Note	At 30 June 2014	At 31 December 2013
Non-current liabilities			
Loans and borrowings	14	333,489	333,489
Bonds payable		2,040,471	2,019,845
Deferred tax liabilities		910,843	918,903
		3,284,803	3,272,237
NET ASSETS		7,977,524	7,638,087
Capital and reserves			
Share capital		188,776	188,776
Reserves		7,680,225	7,354,486
Total equity attributable to shareholders of			
the Company		7,869,001	7,543,262
Non-controlling interests		108,523	94,825
TOTAL EQUITY		7,977,524	7,638,087

NOTES TO THE UNAUDITED INTERIM FINANCIAL STATEMENT

1 GENERAL INFORMATION

China ZhengTong Auto Services Holdings Limited (the "Company") was incorporated in the Cayman Islands on 9 July 2010 as an exempted company with limited liability under the Companies Law of the Cayman Islands. Its registered address is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands.

The Company and its subsidiaries (collectively, the "Group") are principally engaged in 4S dealership business, motor-related logistics business and lubricant oil trading business in the People's Republic of China (the "PRC").

2 BASIS OF PREPARATION

The interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("the Listing Rules"), including compliance with Hong Kong Accounting Standard ("HKAS") 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA").

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2013 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2014 annual financial statements. Details of these changes in accounting policies are set out in note 3.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2013 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

This interim financial report is unaudited, but has been reviewed by the Company's auditors, KPMG, in accordance with Hong Kong Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*, issued by the HKICPA.

The financial information relating to the financial year ended 31 December 2013 that is included in the interim financial report as being previously reported information does not constitute the Company's statutory financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 December 2013 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those statutory financial statements in their report dated 28 March 2014.

3 CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued and the following amendments to HKFRSs and one new Interpretation that are first effective for the current accounting period of the Group and the Company.

- Amendments to HKFRS 10, HKFRS 12 and HKAS 27, Investment entities
- Amendments to HKAS 32, Offsetting financial assets and financial liabilities
- Amendments to HKAS 36, Recoverable amount disclosures for non-financial assets
- Amendments to HKAS 39, Novation of derivatives and continuation of hedge accounting
- HK(IFRIC) 21, Levies

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

Amendments to HKFRS 10, HKFRS 12 and HKAS 27, Investment entities

The amendments provide consolidation relief to those parents which qualify to be an investment entity as defined in the amended HKFRS 10. Investment entities are required to measure their subsidiaries at fair value through profit or loss. These amendments do not have an impact on the Group's interim financial report as the Company does not qualify to be an investment entity.

Amendments to HKAS 32, Offsetting financial assets and financial liabilities

The amendments to HKAS 32 clarify the offsetting criteria in HKAS 32. The amendments do not have an impact on the Group's interim financial report as they are consistent with the policies already adopted by the Group.

Amendments to HKAS 36, Recoverable amount disclosures for non-financial assets

The amendments to HKAS 36 modify the disclosure requirements for impaired non-financial assets. Among them, the amendments expand the disclosures required for an impaired asset or CGU whose recoverable amount is based on fair value less costs of disposal. The amendments do not have an impact on the Group's interim financial report as the Group did not have impaired non-financial assets as at 30 June 2014.

Amendments to HKAS 39, Novation of derivatives and continuation of hedge Accounting

The amendments to HKAS 39 provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria. The amendments do not have an impact on the Group's interim financial report as the Group did not hold any derivatives.

HK(IFRIC) 21, Levies

The Interpretation provides guidance on when a liability to pay a levy imposed by a government should be recognised. The amendments do not have an impact on the Group's interim financial report as the guidance is consistent with the Group's existing accounting policies.

4 TURNOVER

The Group is mainly engaged in sales of passenger motor vehicles, motor spare parts, provision of maintenance services, provision of logistics services and sales of lubricant oil. Turnover represents the sales of goods and services rendered to customers.

The amount of each significant category of turnover recognised during the period is as follows:

		Six months ended 30 June	
		2014	2013
		RMB'000	RMB'000
	Sales of passenger motor vehicles	13,777,980	12,448,978
	Sales of motor spare parts	358,586	229,000
	Provision of maintenance services	1,183,413	1,138,004
	Provision of logistics services	138,309	88,429
	Sales of lubricant oil	150,979	105,601
		15,609,267	14,010,012
5	OTHER REVENUE AND NET INCOME		
		Six months end	ed 30 June
		2014	2013
		RMB'000	RMB'000
	Other revenue:		
	Commission income	197,646	129,970
	Interest income from bank deposits	13,769	7,442
	Others	3,482	1,713
		214,897	139,125
	Other net income:		
	Net gain on disposal of property, plant and equipment	28,343	14,033
	Others	8,847	4,936
		37,190	18,969

6 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

		ed 30 June	
		2014	2013
	Note	RMB'000	RMB'000
Finance costs:			
Interest on loans and borrowings wholly repayable			
within 5 years		220,428	204,127
Other finance costs	<i>(i)</i>	24,029	14,544
Less: interest capitalised		(18,452)	(10,646)
		226,005	208,025
Staff costs:			
Salaries, wages and other benefits		281,970	234,987
Contributions to defined contribution retirement plans	(ii)	19,586	15,321
Equity settled share-based transactions		(245)	(203)
		301,311	250,105
	Interest on loans and borrowings wholly repayable within 5 years Other finance costs Less: interest capitalised Staff costs: Salaries, wages and other benefits Contributions to defined contribution retirement plans	Finance costs: Interest on loans and borrowings wholly repayable within 5 years Other finance costs (i) Less: interest capitalised Staff costs: Salaries, wages and other benefits Contributions to defined contribution retirement plans (ii)	Finance costs: Interest on loans and borrowings wholly repayable within 5 years Other finance costs Less: interest capitalised Staff costs: Salaries, wages and other benefits Contributions to defined contribution retirement plans Equity settled share-based transactions Note RMB'000 220,428 (i) 24,029 (18,452) 226,005

⁽i) It mainly represents the interest expenses arising from discount of bills.

(ii) Employees of the Group's PRC subsidiaries are required to participate in defined contribution retirement schemes administered and operated by the local municipal governments where the subsidiaries are registered. The Group's PRC subsidiaries contribute funds which are calculated on certain percentages of the average employee salary as agreed by the respective local municipal government to the schemes to fund the retirement benefits of the employees.

The Group has no other material obligation for the payment of retirement benefits other than the annual contributions described above.

		Six months ended 30 June		
		2014	2013	
		RMB'000	RMB'000	
(c)	Other items:			
	Cost of inventories	13,956,178	12,579,326	
	Depreciation	113,696	93,599	
	Amortisation of lease prepayments	4,094	4,094	
	Amortisation of intangible assets	49,455	50,805	
	Operating lease charges	112,278	93,909	
	Net foreign exchange loss/(gain)	19,361	(35,094)	

7 INCOME TAX

Income tax in the consolidated statement of profit or loss represents:

	Six months ended 30 June		
	2014		
	RMB'000	RMB'000	
Current tax: Provision for PRC income tax for the period	251,489	204,566	
Deferred tax: Origination of temporary differences	(32,218)	(16,509)	
	219,271	188,057	

- (i) Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands.
- (ii) No provision for Hong Kong Profits Tax was made for the Group's subsidiaries located in Hong Kong as these subsidiaries did not have assessable profits subject to Hong Kong Profits Tax during the period. The payments of dividends by Hong Kong companies are not subject to any Hong Kong withholding tax.
- (iii) The PRC subsidiaries of the Group are subject to PRC Corporate Income Tax rate of 25%.

Taxation for the Group's PRC subsidiaries is calculated using the estimated annual effective rates of taxation that are expected to be applicable.

8 EARNINGS PER SHARE

(a) Basic earnings per share

The calculation of basic earnings per share for the six months ended 30 June 2014 is based on the profit attributable to shareholders of the Company for the six months of RMB499,328,000 (30 June 2013: RMB465,164,000) and the weighted average number of ordinary shares of 2,210,050,440 (30 June 2013: 2,209,858,622) in issue during the period.

(b) Diluted earnings per share

The calculation of diluted earnings per share for the six months ended 30 June 2014 is based on the profit attributable to ordinary equity shareholders of the Company of RMB499,328,000 (30 June 2013: RMB465,164,000) and the weighted average number of ordinary shares of 2,213,673,760 (30 June 2013: 2,214,284,796) in issue after adjusting for the effect of all dilutive potential ordinary shares under the Company's pre-IPO employee share option scheme.

	Six months ended 30 June		
	2014		
	Number of	Number of	
	shares	shares	
Weighted average number of ordinary shares Effect of deemed issue of shares under the pre-IPO employee	2,210,050,440	2,209,858,622	
share option scheme	3,623,320	4,426,174	
Weighted average number of ordinary shares for the purpose of diluted earnings per share	2,213,673,760	2,214,284,796	

9 SEGMENT REPORTING

The Group manages its businesses by divisions, which are organised by business lines and in a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has identified the following three major operating segments:

1 4S dealership business

4S dealership business mainly includes sales of motor vehicles, motor spare parts and provision of maintenance services through the Group's network of 4S dealership in the PRC.

2 Logistics business

Logistics business mainly includes provision of motor-related logistics services.

3 Lubricant oil business

Lubricant oil business mainly includes trading of lubricant oil.

As neither of logistics business nor lubricant oil business has exceeded the quantitative threshold for determining a reportable segment, they are grouped together to form one reportable segment. Consequently, the Group has two reportable segments, namely "4S dealership business" and "Logistics and lubricant oil businesses".

(a) Information about profit or loss, assets and liabilities

For the purposes of assessing segment performance and allocating resources between segments, the Group's chief operating decision maker monitors the results, assets and liabilities attributable to each reportable segment on the following bases:

- Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortisation of assets attributable to those segments.
- The measure used for reporting segment profit is profit before taxation. To arrive at profit before taxation, the Group's earnings are adjusted for items not specifically attributed to individual segments, such as head office and corporate administration costs, other revenue, other net income and finance costs.

- Segment assets include all current and non-current assets with the exception of intangible assets, goodwill, deferred tax assets and unallocated head office assets. Segment liabilities include all current and non-current liabilities with the exception of income tax payables, deferred tax liabilities and unallocated head office liabilities.
- In addition to receiving segment information concerning profit before taxation, management is provided with segment information concerning revenue (including inter-segment sales), loans and borrowings managed directly by the segments, depreciation, amortisation and impairment losses and additions to non-current segment assets used by the segments in their operations. Inter-segment sales are priced with reference to prices charged to external parties for similar orders.

			Logisti	cs and		
	4S dealersh	4S dealership business lubricant oil businesses		Total		
	2014	2013	2014	2013	2014	2013
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
For six months ended 30 June						
Turnover from external customers	15,319,979	13,815,982	289,288	194,030	15,609,267	14,010,012
Inter-segment turnover			8,835	3,058	8,835	3,058
Reportable segment turnover	15,319,979	13,815,982	298,123	197,088	15,618,102	14,013,070
Reportable segment profit	719,608	707,832	10,924	18,467	730,532	726,299
Depreciation and amortisation for						
the period	163,389	144,833	3,856	3,665	167,245	148,498
Reportable segment assets as at						
30 June 2014/31 December 2013	11,212,923	10,937,396	2,021,368	1,799,654	13,234,291	12,737,050
Additions to non-current segment	E 42 210	200.120	A 102	15.105	E4E E02	414.224
assets during the period	543,310	399,129	2,193	15,195	545,503	414,324
Reportable segment liabilities as at 30 June 2014/31 December 2013	(8,529,606)	(8,489,265)	(1,307,499)	(1,234,735)	(9,837,105)	(9,724,000)
Investment in a joint venture/	.,,,,	, , , ,	, , , ,	, , , ,	, , , ,	, , , ,
an associate as at 30 June 2014/						
31 December 2013			178,540	165,902	178,540	165,902

(b) Reconciliations of reportable segment profit or loss

	Six months ended 30 June		
	2014	2013	
	RMB'000	RMB'000	
Reportable segment profit	730,532	726,299	
Unallocated head office expenses	(28,817)	(14,700)	
Other revenue	214,897	139,125	
Other net income	37,190	18,969	
Finance costs	(226,005)	(208,025)	
Consolidated profit before taxation	727,797	661,668	

(c) Geographic information

10

As the Group solely operates in the PRC, no geographical segment information has been presented.

(d) Reconciliations of reportable segment assets and liabilities

	At 30 June 2014 <i>RMB'000</i>	At 31 December 2013 RMB'000
Assets:		
Reportable segment assets	13,234,291	12,737,050
Intangible assets	3,924,805	3,974,260
Goodwill	1,926,551	1,926,551
Deferred tax assets	60,428	36,270
Unallocated head office assets	285,552	245,102
Elimination of inter-segment receivables	228,016	196,558
Consolidated total assets	19,659,643	19,115,791
Liabilities:		
Reportable segment liabilities	(9,837,105)	(9,724,000)
Income tax payables	(703,248)	(635,535)
Deferred tax liabilities	(910,843)	(918,903)
Unallocated head office liabilities	(2,907)	(2,708)
Elimination of inter-segment (payables)	(228,016)	(196,558)
Consolidated total liabilities	(11,682,119)	(11,477,704)
INVENTORIES		
	At 30 June	At 31 December
	2014	2013
	RMB'000	RMB'000
Motor vehicles	2,894,755	2,174,365
Motor spare parts	336,832	342,287
Others	13,721	11,650
	3,245,308	2,528,302

11 TRADE AND OTHER RECEIVABLES

As of the end of the reporting period, the ageing analysis of trade debtors and bills receivable (which are included in trade and other receivables), based on the invoice date (or date of revenue recognition, if earlier) and net of allowance for doubtful debts, is as follows

	At 30 June	At 31 December
	2014	2013
	RMB'000	RMB'000
Within 3 months	1,504,938	1,387,360
More than 3 months but within 1 year	14,687	90,933
Over 1 year	589	310
Trade debtors and bills receivable, net of allowance for		
doubtful debts	1,520,214	1,478,603
Prepayments	588,687	764,758
Other receivables and deposits	2,960,230	2,517,410
Amount due from third parties	5,069,131	4,760,771
Amount due from related parties	2,738	10,080
Trade and other receivables	5,071,869	4,770,851

All of the trade and other receivables are expected to be recovered within one year.

Credit risk in respect of trade receivables is limited since credit sales are offered in rare cases subject to high level management's approval, for which management has a credit policy in place and the exposures to the credit risks are monitored on an ongoing basis.

The Group grants credit to its customers of the major segments as below:

Reportable segments	Credit terms in general
4S dealership business	Cash on delivery to 180 days
Logistics and lubricant oil business	30 to 90 days

12 PLEDGED BANK DEPOSITS

Guarantee deposits in respect of:

	At 30 June 2014 <i>RMB'000</i>	At 31 December 2013 RMB'000
Bank loans Bills payable Standby letter of credit	297,842 1,022,510 196,000	270,167 937,116 320,000
	1,516,352	1,527,283

The pledged bank deposits will be released upon the settlement of relevant bank loans and bills payable.

13 CASH AND CASH EQUIVALENTS

	At 30 June	At 31 December
	2014	2013
	RMB'000	RMB'000
Deposit with banks within 3 months of maturity	12,333	24,743
Cash at banks and in hand	703,600	1,443,521
Cash and cash equivalents in the statements of financial position	715,933	1,468,264
Cash and cash equivalents in the cash flow statements	715,933	1,468,264

14 LOANS AND BORROWINGS

The analysis of the carrying amount of loans and borrowings is as follows:

	At 30 June 2014	At 31 December 2013
	RMB'000	RMB'000
Current		
Unsecured bank loans	2,114,800	1,995,800
Unsecured borrowings from other financial institutions	200,000	220,000
Unsecured short-term commercial paper	700,000	350,000
	3,014,800	2,565,800
Secured bank loans	175,500	290,019
Secured borrowings from other financial institutions	160,074	85,857
Sub-total	3,350,374	2,941,676
Non-current		
Secured bank loans	333,489	333,489
Sub-total	333,489	333,489
	3,683,863	3,275,165

15 TRADE AND OTHER PAYABLES

As of the end of the reporting period, the ageing analysis of trade creditors and bills payables (which are included in trade and other payables), based on the invoice date, is as follows:

	At 30 June 2014 <i>RMB'000</i>	At 31 December 2013 RMB'000
Within 3 months	3,475,986	3,359,358
Over 3 months but within 6 months	83,762	295,748
Over 6 months but within 12 months	127	2,504
Total creditors and bills payable	3,559,875	3,657,610
Receipts in advance	326,054	412,502
Other payables and accruals	457,765	558,144
Trade and other payables	4,343,694	4,628,256

16 CONTINGENT LIABILITIES

As 30 June 2014 and 31 December 2013, the Group did not have any significant contingent liabilities.

MANAGEMENT DISCUSSION AND ANALYSIS

MARKET REVIEW

The first half of 2014 continued to witness a strong growth in China's automotive market in general. According to the statistics released by the National Bureau of Statistics of China, the gross domestic products (GDP) of China in the first half of 2014 recorded a year-onyear growth rate of approximately 7.4%. According the China Association of Automobile Manufacturers, the sales volume of automobiles in China grew by 8.4% as compared with the same period last year to approximately 11,684,000 in the first half of 2014, in which approximately 9,634,000 was the sales volume of passenger automobiles, representing a yearon-year increase of approximately 11.2%. As benefited from further rise in disposable income of residents as well as proactive marketing activities by luxury branded manufacturers and dealers, luxury branded automobile sales growth has been constantly ahead of the general automobile market by a decent margin. According to the information released by the China Passenger Car Information Exchange Association (全國乘用車市場信息聯席會*), in the first half of 2014, the sales volume of luxury branded automobiles in China was approximately 808,000, representing an increase of 27.5% as compared with the same period last year. According to the statistics released by the China Association of Automobile Manufacturers, the sales volume of Audi branded automobiles in China in the first half of 2014 reached 269,000, representing a growth of 17.8% and remaining the top sales volume in luxury branded automobiles segment. BMW Group has broken a new record in sales in China, totaling approximately 225,000 of BMW and MINI branded automobiles sold, representing a growth of 23.1% as compared with the same period last year. The sales volume of Mercedes Benz in China was approximately 136,000, a surge of 37.5% as compared with the same period last year. The sales volume of Jaguar and Land Rover in China was approximately 62,000 in China, representing a surge of 48.2% as compared with the same period last year. The sales volume of Volvo in China was approximately 39,000, a substantial increase of 34.3% as compared with the same period last year and the sales volume of Porsche in China was approximately 20,000, an increase of 8% as compared with the same period last year.

Meanwhile, consumption in after-markets services has further expanded. According to the statistics released by the China Association of Automobile Manufacturers, automobile ownership in China as at the end of 2013 reached approximately 137 million, representing an increase of 14.2% as compared with the same period last year. As benefited from increase in sales volume of luxury branded automobiles, the total number and weight of customers of luxury branded automobiles have escalated after-sales services customer base. In the first half of 2014, coupling with a steadily rapid growth in scale of conventional after-sales services, the extended services business, such as insurance, financing and pre-owned automobiles, has maintained strong momentum in terms of customer coverage and business innovations after its outstanding performance in 2013.

Increasing popularity of internet and mobile client has further changed consumption patterns, which provides automobile consumption industry with new opportunities and challenges in terms of purchase behavior management and maintenance on after-sales customers.

BUSINESS REVIEW

For the six months ended 30 June 2014, our turnover was approximately RMB15,609 million, representing a year-on-year growth of approximately 11.4% as compared with the same period in 2013; gross profit was approximately RMB1,467 million, representing a growth of approximately 12.9% as compared with the same period in 2013. Profit attributable to shareholders of the Company was approximately RMB499 million, representing a growth of approximately 7.3% as compared with the same period in 2013. Earnings per share was approximately RMB22.6 cents, representing a growth of approximately 7.6% as compared with the same period in 2013. We sold 42,804 automobiles in total for the six months ended 30 June 2014, representing a growth of approximately 17.8% as compared with the same period last year, in which 29,729 automobiles sold were luxury and ultra-luxury branded automobiles, up by approximately 18.2% as compared with the same period last year.

Diversified Strategy of Luxury Brands and Nationwide Network

The Group strives for a highly diversified brand portfolio strategy on luxury and ultra luxury brands with a key focus on BMW/MINI, Jaguar and Land Rover, Volvo, Audi, Benz and Porsche. The Group has been a core dealer or strategic partner for the aforementioned brands in China. In the future, the Group will continue to implement such diversified brand portfolio strategy.

The Group has always emphasized on a strategy of well-balanced nationwide network. For the first half of 2014, our network covered 14 most economically developed provinces, cities and regions in North China and South China. At present, our dealership stores in operation spread across first tier cities, such as Beijing, Shanghai, Guangzhou and Shenzhen, and affluent coastal regions and inland second and third tier cities. In the future, the Group seeks for business opportunities in highly growing regions such as Chongqing and Sichuan in the midwest China, and continue to strengthen its leading position in its well established markets. The Group takes into consideration multiple factors on network expansion, including choice of location, current and potential customer base, competition landscape in the region, potential investment returns, as well as Group's current footprint in the area. In addition, we also actively explore innovative ways to establish new stores. Through optimizing brands and network, the Group strives to maximize economies of scales and synergies across own market regions to achieve sustainable and steadily high growth in our luxury branded automobile business.

In the first half of 2014, the Group set up 5 new authorized dealership stores which were under core brands in line with our development strategy, including 1 Jaguar and Land Rover dealership store in Baotou, 2 BMW dealership stores in Beijing, 1 Cadillac dealership store in Dongguan and 1 Fujian Benz dealership store in Wuhan. As at 30 June 2014, the Group had 97 authorized dealership stores in total, including 81 luxury and ultra-luxury branded automobile dealership stores and 16 mid-to-high end branded automobile dealership stores. As at the date of this announcement, the Group set up 2 new Jaguar and Land Rover dealership stores in Weihai of Shandong Province and Shangrao of Jiangxi Province, respectively, increasing our total number of dealership stores to 99.

Maintaining Strong Growth in Sales of New Automobiles

In the first half of 2014, the Group managed to generate a robust growth on new automobile sales volume, largely attributed to its strong same-store sales capability, its regional competitive advantages consolidation, as well as its prioritized sales network expansion. In the first half of 2014, we sold a total number of 42,804 automobiles, representing a growth of approximately 17.8% over the same period last year. 29,729 luxury and ultra-luxury branded automobiles were sold, representing an increase of approximately 18.2% over the same period last year; and 13,075 mid-to-high end branded automobiles were sold, representing an increase of approximately 16.8% over with the same period last year. In the first half of 2014, the average retail price of luxury branded automobiles continued to reduce, mainly due to a gradual shift to entry level models by the auto makers combined with increased competition in the market in general. For the six months ended 30 June 2014, our revenue from sales of new automobiles was approximately RMB13,778 million, representing an increase of approximately 10.7% as compared with the same period last year; revenue from sales of luxury and ultra-luxury branded automobiles was approximately RMB12,193 million, accounting for approximately 88.5% of our revenue from sales of new automobiles and representing a growth of approximately 10.0% as compared with the same period last year. In the first half of 2014, gross profit margin of sales of new automobiles was approximately 5.2% (the first of 2013: 5.1%). The substantial growth in sales volume of new automobiles and the stable gross profit margin of new automobiles were mainly attributed to our highly diversified brand portfolio, our nationwide coverage and balance distribution network, our increasingly established competitive advantages in our key markets, as well as our forward-looking and adaptable marketing strategies. As our management and control of the number of inventory turnover days were in a effective control, our inventory turnover days were reduced by approximately 17.3% to approximately 36.7 days in the first half of 2014 from approximately 44.4 days in the first half of 2013.

	For the six months ended 30 June			
Sales volume of new automobiles	2014		2013	
	Sales volume	%	Sales volume	%
Luxury and ultra-luxury branded	20.720	60 5 07	25 156	60.20
automobiles	29,729	69.5%	25,156	69.2%
Mid-to-high end branded automobiles	13,075	30.5%	11,191	30.8%
Total	42,804	100.0%	36,347	100.0%

Steady Growth in After-sales Services Business

The Group's after-sales services business grows in line with our new car sales as luxury and ultra-luxury branded automobiles ownership and penetration steadily increase in China. In the first half of 2014, the Group's after-sales services business contributed turnover of approximately RMB1,542 million, up by approximately 12.8% from the turnover of approximately RMB1,367 million over the same period last year, in which the turnover of luxury and ultra-luxury branded automobiles was approximately RMB1,319 million, up by 15.4% as compared with the same period last year, accounting for approximately 85.5% of turnover from after-sales services. In the first half of 2014, gross profit generated from the

after-sales services increased from approximately RMB637 million in the first half of 2013 to approximately RMB711 million, representing a growth of 11.6%. Gross profit margin of the after-sales services was approximately 46.1% (the first half of 2013: 46.6%), in which gross profit of luxury and ultra-luxury automobiles was approximately RMB577 million, up by 8.1% as compared with the same period last year, accounting for approximately 81.2% of our total gross profit generated from the after-sales services.

The increases in turnover and gross profit of the after-sales services business were mainly driven by the increasing customer base and services throughputs. Our total throughput of luxury branded automobiles in the first half of 2014 achieved 268,252, representing an increase of approximately 15.8% as compared with the same period last year. Increasing competition from the after-sales services market and possible additional price reduction on components and parts may cause average service price per automobile to fluctuate in the near term. To address the increasing competition in after-sales services market, the Group strives to provide our customers comprehensive and tailor-made solutions to improve our customer retention rate. In addition to services offerings innovation, the Group also focuses on working efficiency and service awareness of our staff to enhance our customers' satisfaction and loyalty. In the first half of 2014, the after-sales services contributed approximately 48.4% (the first half of 2013: 49.0%) of the gross profit. We anticipate that the gross profit weight and contribution from our after-sales services continue to steadily increase, largely driven by our improved customer base and retention rate, our service offerings and efficiency, and synergies with extended services such as insurance and financing.

Remarkable Development of Extended Services Business

As China's automobile consumption market becoming more mature in 2014, highly value-added services such as automobile insurance, automobile financing and pre-owned automobiles have continued to boom. In the first half of 2014, the commission income from our extended services business increased by approximately 52.3% from approximately RMB130 million in the first half of 2013 to approximately RMB198 million in the first half of 2014.

For automobile insurance agency business, the Group received a license for national insurance agency business in August 2013 to become the first automobile dealer with such license. The Group has set up subsidiaries and professional insurance agency teams in almost all regions in our dealer network. To date, the Group has initiated strategic cooperative partnership with multiple national insurance providers to offer customized solutions to our customers. The establishment of our insurance agency business not only helps with our commission income growth but significantly contribute to customer retention and after-sales services for the Group. In the first half of 2014, our insurance commission grew by approximately 45.0% as compared with the same period last year.

Automobile financing business within the Group thrived during the first half of 2014, mainly attributed to more matured purchase behaviors by the customer, auto manufacturers' strong financing support, as well as a gradual consumer demographic shift to younger generations. In the first half of 2014, the Group achieved a growth of approximately 40.0% in automobile financing agency business as compared with the same period last year. Foreseeing the tremendous market potentials with automobile financing, the Group proactively explored own establishment in addition to actively promoting the automobile financing commission business over the past three years. By the date of this announcement, the Group has been officially approved by China Banking Regulatory Commission to establish own automobile financing company. We believe our automobile financing platform will provide unique edges for the company to secure our competitive advantages, and the Group's automobile financing related business shall become one of key of gross profit contributors in near future.

For pre-owned automobile business, customer base of pre-owned automobiles has expanded steadily as the automobile market in China becomes more mature. Demands for automobile upgrade and replacement have fostered significant development of our pre-owned automobile replacement business. At present, the Group has established a professional management team for pre-owned automobile business and a pre-owned assessment system, and also closely cooperated with external bidding and trading platforms. The Group closely monitors and constantly evaluates the industry trends to explore distinctive used car business which suits for both used car sales and new car expansion. In the first half of 2014, commission income of our pre-owned automobiles grew by approximately 110.7% as compared with the same period last year.

In addition, the Group has provided customers an one-stop service solution which includes a variety of services for their convenience, including licensing, annual examination, insurance claim for automobile accident loss and car leasing, establishing a total value-chain quality service platform for automobile dealership.

Exploiting Innovative Management Model

With the latest internet and information technology development, the Group constantly explores innovative marketing and business models. In the first half of 2014, the Group established a dedicated digital marketing team responsible for application (APP) development, Weixin (an instant communication and social software), vertical websites exploration as well as big data analysis. Through the installed automobile terminal equipment and our APP, customers could remotely control their automobiles, and monitor automobiles' information and communicate with the Group. Such APP will allow the Group to effectively reduce operating costs, increase service efficiency and enhance interaction with customers through information distribution, services booking, urgent repair and customers' satisfaction survey.

FINANCIAL REVIEW

Turnover

For the six months ended 30 June 2014, the Group generated a turnover of approximately RMB15,609 million, representing an increase of approximately 11.4% as compared to the turnover of approximately RMB14,010 million in the first half of 2013. The increase in turnover was mainly driven by a strong growth in our sales of new automobiles.

	For the six months ended 30 June			
	2014		2013	
Sources of turnover	Turnover	Contribution	Turnover	Contribution
	(RMB'000)	(%)	(RMB'000)	(%)
Sales of new automobiles	13,777,980	88.3	12,448,978	88.9
After-sales services	1,541,999	9.9	1,367,004	9.8
Logistics and lubricant oil	289,288	1.8	194,030	1.3
Total	15,609,267	100.0	14,010,012	100.0

Revenues of the Group were derived from the sales of new automobiles, the after-sales services business and other business, among which the weight of the after-sales services continue to steadily increase. In the first half of 2014, revenue from the sales of new automobiles amounted to approximately RMB13,778 million, representing an increase of approximately 10.7% as compared to approximately RMB12,449 million in the first half of 2013, and accounted for approximately 88.3% of the total revenue in the first half of 2014. Revenue from the after-sales services business was approximately RMB1,542 million, representing a growth of approximately 12.8% as compared to approximately RMB1,367 million in the first half of 2013. In the first half of 2014, turnover from luxury and ultraluxury branded automobiles increased by approximately 10.0% to RMB12,193 million from approximately RMB11,080 million in the first half of 2013, accounting for 88.5% of revenue from the sales of new automobiles. In the first half of 2014, revenues from the sales of new automobiles and the after-sales services business accounted for 88.3% and 9.9% of our total revenue respectively, representing an increase of 0.1 percentage point in revenue from the after-sales services business.

Cost of sales

For the six months ended 30 June 2014, the Group's cost of sales rose approximately 11.3%, which was in line with the increase in turnover, to approximately RMB14,143 million as compared to approximately RMB12,711 million in the first half of 2013. In the first half of 2014, the cost of sales for new automobiles increased by approximately 10.5% to RMB13,056 million as compared to approximately RMB11,811 million in the first half of 2013. In the sales of new automobile segment, the increase in cost of sales is slightly lower than the increase in revenue, which was mainly attributed to our favorable new automobiles product mix adjustment according to market. Cost of the after-sales services business increased by approximately 13.8% to RMB831 million in the first half of 2014 from approximately RMB730 million in the first half of 2013. In the after-sales services business segment, the increase in cost of sales is slightly higher than the increase in turnover, which was mainly caused by temporary effect as the after-sales services business of our certain newly established stores was at its taking-off stage.

Gross profit

For the six months ended 30 June 2014, the Group's gross profit increased by approximately 12.9% to approximately RMB1,467 million from approximately RMB1,299 million in the first half of 2013, and The Group's gross profit margin increased by 0.1 percentage point to 9.4% from 9.3% in the first half of 2013.

The Group's gross profit was principally generated from sales of new automobiles and aftersales services business. In the first half of 2014, gross profit of sales of new automobiles was approximately RMB722 million, representing an increase of approximately 13.2% as compared to the same period in 2013; gross profit margin of sales of new automobiles increased by 0.1 percentage point to 5.2% from 5.1% in the first half of 2013. In particular, gross profit of sales of luxury and ultra-luxury branded automobiles increased by approximately 13.5% to approximately RMB699 million. Gross profit margin of sales of luxury and ultra-luxury branded automobiles increased to 5.7% from 5.6% in the first half of 2013.

	For the six months ended 30 June			
	2014		2013	
Sources of gross profit	Gross profit	Contribution	Gross profit	Contribution
	(RMB'000)	(%)	(RMB'000)	(%)
Sales of new automobiles	721,677	49.2	637,691	49.1
After-sales services	710,525	48.4	637,048	49.0
Logistics and lubricant oil	34,490	2.4	24,637	1.9
Total	1,466,692	100	1,299,376	100.0

In the first half of 2014, gross profit of our after-sales services business was approximately RMB711 million, representing an increase of approximately 11.6% as compared with the same period last year; and gross profit margin of after-sales services business slightly decreased to 46.1% from 46.6% in the first half of 2013 but increased from 44.1% in the second half of 2013.

Selling and distribution expenses

For the six months ended 30 June 2014, the Group's selling and distribution expenses increased by approximately 26.9% to approximately RMB401 million from approximately RMB316 million in the first half of 2013. Such increase was primarily due to the incremental sales growth and network expansion of the Group.

Administrative expenses

For the six months ended 30 June 2014, the Group's administrative expenses increased by approximately 34.3%, to approximately RMB376 million from approximately RMB280 million in the first half of 2013. Such increase was mainly caused by the incremental sales growth and the foreign exchange loss due to exchange rate fluctuation.

Profit from operations

For the six months ended 30 June 2014, the Group's profit from operations increased by approximately 9.2% to approximately RMB941 million from approximately RMB862 million in the first half of 2013, and the operating profit margin was approximately 6.0%, representing a decrease of approximately 0.2 percentage point over 6.2% in the first half of 2013.

Income tax expenses

For the six months ended 30 June 2014, the Group's income tax expenses amounted to approximately RMB219 million and the effective tax rate was approximately 30.1%.

Profit for the period

For the six months ended 30 June 2014, the Group's profit for the period increased by approximately 7.4% to approximately RMB509 million from approximately RMB474 million in the first half of 2013. During the period, net profit margin was decreased by approximately 0.1 percentage point to 3.3% from 3.4% in the first half of 2013.

Interim dividend

The Board resolved not to declare the payment of an interim dividend for the six months ended 30 June 2014.

Contingent liabilities

As at 30 June 2014, the Group had no material contingent liabilities or guarantees save as those assets pledged to the bank.

Current assets and current liabilities

As at 30 June 2014, the Group's current assets amounted to approximately RMB10,568 million, representing an increase of RMB255 million as compared to current assets of approximately RMB10,313 million as at 31 December 2013.

As at 30 June 2014, the Group's current liabilities amounted to approximately RMB8,397 million, representing an increase of approximately RMB192 million as compared to approximately RMB8,205 million as at 31 December 2013. Such increase was mainly due to a growth in the scale of our business.

Cash flow

As at 30 June 2014, the Group has cash and cash equivalents amounting to approximately RMB716 million, representing a decrease of approximately RMB752 million over approximately RMB1,468 million as at 31 December 2013. The Group's transactions and monetary assets are principally conducted in RMB. In the first half of 2014, the Group's working capital or liquidity did not face any material difficulties or material impacts as a result of the movement in exchange rate.

The Group's primary uses of cash are to pay for purchases of new automobiles, spare parts and automobile accessories and automobile lubricant oil, to repay the Group's loans, borrowings and other indebtedness, to fund the Group's working capital and ordinary recurring expenses and to establish new dealership stores or to acquire dealership stores or other businesses. The Group finances its liquidity requirements through a combination of cash flows generated from the operating activities, bank loans and other financings. For the six months ended 30 June 2014, the Group had net cash outflow of approximately RMB225 million used for its operating activities (six months ended 30 June 2013: net cash inflow of approximately RMB305 million).

Capital expenditure and investment

For the six months ended 30 June 2014, the Group's capital expenditure and investment were approximately RMB546 million.

Inventory analysis

The Group's inventories included vehicles, which primarily consisted of new automobiles kept in its dealership stores and warehouses as well as automobiles in transit of which the titles and risks had been transferred to the Group.

The Group's inventories also included automobile spare parts. Generally, each of the Group's dealership stores individually manages the quotas and orders for new automobiles, automobile spare parts and other inventories. In addition, the Group also monitors the inventories within its whole dealership network and, subject to the consent of automobile manufacturers, may also transfer automobiles from one dealership store to another to rebalance inventory levels. The Group utilizes its information technology systems to manage its inventory.

The inventories of the Group increased from approximately RMB2,528 million as at 31 December 2013 to approximately RMB3,245 million as at 30 June 2014, which was primarily attributable to a growth in the scale of our business.

The following table sets forth the average inventory turnover days of the Group for the halfyear periods indicated:

	For the six months ended	
	30 June	
	2014	2013
Average inventory turnover days	36.7	44.4

Exchange risks

The Group conducts its business primarily in Renminbi. Certain bank deposits, bank loans and credit enhanced bonds were denominated in foreign currencies. However, the Group's operating cash flow and liquidity has not been subject to significant influence from fluctuations in exchange rate. Nevertheless, the Group will closely monitor currency fluctuations and will consider hedging these exposures should the need arise.

Liquidity and capital resources

Working capital and capital expenditures of the Group were primarily funded through cash generated from internal operation and borrowings provided by principal banks. As at 30 June 2014, the Group's cash and bank deposits were approximately RMB2,251 million (including: restricted bank deposits of approximately RMB1,535 million and cash and cash equivalents), representing a decrease of approximately RMB763 million, from approximately RMB3,014 million as at 31 December 2013. As at 30 June 2014, loans and borrowings and bonds payable of the Group amounted to approximately RMB5,724 million (31 December 2013: approximately RMB5,295 million). Net gearing ratio of the Group as at 30 June 2014 was 43.5% (31 December 2013: 29.9%). Net gearing ratio was calculated as loans and borrowings and bonds payable less cash and bank deposits divided by owner's equity.

Pledged assets of the Group

The Group has pledged its corporate assets as the security for loans and borrowings as well as bank financings to be used as working capital for daily operations. As at 30 June 2014, the pledged assets of the Group amounted to approximately RMB2,921 million (31 December 2013: approximately RMB2,795 million).

Investments held in foreign currency and hedging

For the six months ended 30 June 2014, the Group did not hold any investments denominated in foreign currencies. Furthermore, the Group's working capital or liquidity did not face any material difficulties or material impacts as a result of the movement in exchange rate. Currently, the Group does not employ any financial instruments for hedging purposes.

Employees and remuneration policies

As at 30 June 2014, the Group had a total of 8,242 employees in China (31 December 2013: 7,903 employees). The Group offers competitive remuneration packages and welfare benefits, including pension, work-related compensation benefits, maternity insurance, medical and unemployment benefit plans. The Group also provides good working environment and diversified training program. The Company has adopted share option schemes and a restricted share award scheme for granting shares to eligible employees as incentives or rewards for their contribution to the Group.

Subsequent Events

On 13 July 2014, the Group entered into a share purchase agreement to acquire the entire equity and loan interests in the Target Company, the consideration of which is approximately RMB550,000,000. The Target Company indirectly owns the entire equity interest in a parcel of land in Baoan District of Shenzhen (the "SZ Land"), whose site area is approximately 41,000 square meters. After the SZ Land acquisition, the Group intends to build an auto plaza with an estimated gross floor area of around 100,000 square meters hosting multiple luxurious automobile brands and further substantiate its dominance across the region. For details, please refer to the announcement of the Company dated 14 July 2014.

Outlook and Strategies

In the first half of 2014, China's automobile market witnessed a robust volume growth coupled with intensified competition on brands, models, and the changes of consumer behaviors and macro environment. In this challenging and promising market, the Group is dedicated to improving management and operation efficiency, and leveraging on technology and innovative marketing strategies to promote new car sales growth. On after-sales services, we rely on constantly improving repair and maintenance services quality and providing customized and personalized solutions to promote customer retention rate and expand customer base, the very foundation for the growth of our traditional after-sales services and beyond.

The Group is dedicated to our extended services. For car insurance business, the Group will strive to increase the penetration rate of new and renewal insurance to increase commission income, and optimize referral rate from the insurance companies to generate extra force for after-sales growth. For car financing business, the establishment of automobile financing company will further help to differentiate the Group's service offering and cultivate our financing business to become one of our core businesses in terms of profit contribution in the near future by addressing a huge demand for financing services in the market. For pre-owned automobile business, the Group will take the initiative in exploring e-commerce platforms and fully utilize its advantages in assessment, improving its ownership and replacement rate.

For our strategic development, the Group will continue to follow the diversified luxury automobile brand portfolio strategy, and leverage on favorable macro or policy changes to actively explore innovative ways of collaboration with the automakers, and selectively expand our diversified and productive sales network.

REVIEW OF INTERIM RESULTS

The audit committee of the Company (the "Audit Committee") comprises three members, of which all are independent non-executive Directors, namely Dr. Wong Tin Yau, Kelvin (the chairman of the Audit Committee), Mr. Zhao Chunjun and Mr. Chang Xiuze.

An Audit Committee meeting was held on 22 August 2014 to review the unaudited interim financial statements for six months ended 30 June 2014. KPMG, the Group's external auditor, has carried out a review of the unaudited interim financial statements for the six months ended 30 June 2014 in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2014.

CORPORATE GOVERNANCE

The Company places high value on its corporate governance practice and the Board firmly believes that a good corporate governance practice can improve accountability and transparency for the benefit of its shareholders.

The Company has adopted the code provisions set out in the Corporate Governance Code (the "CG Code") in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"). The Company had complied with the code provisions set out in the CG Code throughout the six months ended 30 June 2014, except for the deviations from code provision A.6.7 mentioned below:

Due to other commitments, Mr. Wang Muqing, the non-executive director and Mr. Chang Xiuze, an independent non-executive director, did not attend the 2014 annual general meeting of the Company.

DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a securities dealing code ("Securities Dealing Code") regarding securities transactions of the directors with standards no less exacting than that of the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules. In response to a specific enquiry by the Company, all Directors confirmed that they had compiled with the Securities Dealing Code and the Model Code throughout the six months ended 30 June 2014.

PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT

This interim results announcement is available for viewing on the websites of Hong Kong Exchanges and Clearing Limited (http://www.hkexnews.hk) and the Company (http://www.zhengtongauto.com) and the interim report for the six months ended 30 June 2014 of the Company containing all the information required by the Listing Rules will be dispatched to the Company's shareholders and published on the above websites in due course.

APPRECIATION

The Board would like to express its sincere gratitude to the management team and employees for their commitment and diligence, and would also like to thank our shareholders and business associates for their strong support to the Group.

For and on behalf of the Board of Directors of
China ZhengTong Auto Services Holdings Limited
中國正通汽車服務控股有限公司
Wang Muqing
Chairman

29 August 2014

As at the date of this announcement, the Board comprises Mr. Wang Muqing (Chairman) as Non-executive Director; Mr. WANG Kunpeng (Chief Executive Officer), Mr. LI Zhubo, Mr. CHEN Tao and Mr. SHAO Yong Jun as Executive Directors; and Dr. WONG Tin Yau, Kelvin, Mr. ZHAO Chunjun and Mr. CHANG Xiuze as Independent Non-executive Directors.