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**China Dongxiang (Group) Co., Ltd.**

**中國動向（集團）有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 3818)**

## **OPERATIONAL DATA FOR THE FOURTH QUARTER AND THE TWELVE MONTHS OF FY2020/21**

This announcement is made on a voluntary basis by the board of directors (the “**Board**”) of China Dongxiang (Group) Co., Ltd. (the “**Company**”, together with its subsidiaries, the “**Group**”) for providing information on the operations of the Group for the fourth quarter of the three months ended 31 March 2021 (“**FY2020/21 Q4**”) and the twelve months ended 31 March 2021 (the “**Twelve Months of FY2020/21**”).

### **RETAIL PERFORMANCE**

For FY2020/21 Q4, the retail performance of Kappa stores of the Group (excluding Kappa kids’ apparel business) for the overall platform registered a mid-sixties growth on a year-on-year basis, of which the offline business recorded a low-seventies growth, while the e-commerce business recorded a high-thirties growth.

The retail performance of the overall platform for the Twelve Months of FY2020/21 recorded a mid-teens growth on a year-on-year basis, of which the offline business recorded a low-teens growth, while the e-commerce business recorded a low-thirties growth.

### **SAME-STORE-SALES (SSS)**

For the FY2020/21 Q4, in respect of Kappa stores (excluding Kappa kids’ apparel business) which have been in operation since the beginning of the same quarter last year, the SSS for the overall platform registered a high-single-digit growth on a year-on-year basis. Among them, the offline business recorded a mid-single-digit growth, while the e-commerce business recorded a high-thirties growth.

The SSS for the overall platform for the Twelve Months of FY2020/21 recorded a mid-teens growth on a year-on-year basis, of which the offline business recorded a mid-to-low single-digit decrease, while the e-commerce business recorded a low-thirties growth.

## **NUMBER OF RETAIL STORES**

For the fourth quarter ended 31 March 2021, the number of Kappa-branded stores of the Group was 1,170 (excluding Kappa kids' apparel business), which was a net increase of 41 as compared to those as at 31 March 2020 ("**End of FY2019/20**"). The Group will next be stepping up with its effort to close underperforming stores.

**The Company's shareholders and potential investors should note that this announcement is made based on the Board's preliminary review of the draft unaudited operational data of the Group and information currently available to the Board, and has not been reviewed or audited by the Group's auditors. The data do not constitute, represent or indicate the full picture of the Group's total revenue or financial performance and the information contained in this announcement is subject to change and adjustment.**

**Shareholders of the Company and potential investors are advised to exercise caution when dealing in the shares of the Company.**

By Order of the Board  
**China Dongxiang (Group) Co., Ltd.**  
**Chen Yihong**  
*Chairman*

Hong Kong, 20 April 2021

*As at the date of this announcement, the executive directors of the Company are Mr. Chen Yihong, Mr. Zhang Zhiyong, Ms. Chen Chen and Mr. Lyu Guanghong, and the independent non-executive directors of the Company are Dr. Chen Guogang, Mr. Gao Yu and Mr. Liu Xiaosong.*